Survey

Hospital Coil Use

Face & Bypass Duramix

I have been tasked to market the Armstrong Duramix Face & Bypass – Specifically to Hospitals

Verbally I have heard now that Hospitals use the following coils, but not many have Face & Bypass type coils:

* Standard Steam Coils
* Distribution Steam Coils
* Water Coils

Real Data is needed so I can help determine if this initiative will pan out and find out which Hospitals that we can Target and determine what coils are used in order to select the 3 hospitals to target in the territory.

Please list at least 3 of your biggest Hospitals in your territory and what coils they use –

Looking to find out how many Hospitals in the ASHW Territory have Face & Bypass Coils.

Hospital #1

Name:

Location:

Coils Used:

Face & Bypass Used: (Y/N)

Hospital #2

Name:

Location:

Coils Used:

Face & Bypass Used: (Y/N)

Hospital #3

Name:

Location:

Coils Used:

Face & Bypass Used: (Y/N)